

10 WAYS TO MAKE YOUR HOUSE MORE SALABLE

1. **Get rid of clutter.** Throw out or file stacks of newspapers and magazines. Pack away most of your small decorative items. Store out-of-season clothing to make closets seem roomier. Clean out the garage.
2. **Wash your windows and screens** to let more light into the interior.
3. **Keep everything extra clean.** Wash fingerprints from light switch plates. Mop and wax floors. Clean the stove and refrigerator. A clean house makes a better first impression and convinces buyers that the home has been well cared for.
4. **Get rid of smells.** Clean carpeting and drapes to eliminate cooking odors, smoke, and pet smells. Open the windows.
5. **Put higher wattage bulbs in light sockets** to make rooms seem brighter, especially basements and other dark rooms. Replace any burnt-out bulbs.
6. **Make minor repairs that can create a bad impression.** Small problems, such as sticky doors, torn screens, cracked caulking, or a dripping faucet, may seem trivial, but they'll give buyers the impression that the house isn't well maintained.
7. **Tidy your yard.** Cut the grass, rake the leaves, trim the bushes, and edge the walks. Put a pot or two of bright flowers near the entryway.
8. **Patch holes in your driveway** and reapply sealant, if applicable.
9. **Clean your gutters.**
10. **Polish your front doorknob and door numbers.**